



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### **Turquoise Sponsor**

**Booth #110**

**A.T. Group, LLC**

[www.at-group.net](http://www.at-group.net)

**P.O. Box 48033, Minneapolis, MN 55448**

**763-754-8898**

**Contact: Allan Roth, President, Chief Benefits Consultant, [al.roth@at-group.net](mailto:al.roth@at-group.net)**

**Bill Singer, Senior Benefits Consultant, [bill.singer@at-group.net](mailto:bill.singer@at-group.net)**

A.T. Group specializes in Employee Benefits for Public Groups. Our focus is covering employees and protection employers by delivering quality products and services to you and your employees. We firmly believe that our competitive edge and commitment to service insures that you will be getting the best value for your benefit dollars. Whether its group coverage, compliance issues, individual coverage, or Medicare supplement policies please give us a call at 877-902-8898 or stop by the booth to see us.

**Bronze Sponsor ... due to change of date and other commitments, Abdo, Eick & Meyers, LLP cannot be here in person! But will be back in 2022!**

**Abdo, Eick & Meyers, LLP**

[www.aemcpas.com](http://www.aemcpas.com)

**100 Warren Suite 600, Mankato, MN 56001**

**952-835-9090**

**Contact: Jean McGann, Partner and President, AEM Financial Solutions, [jean.mcgann@aemfs.com](mailto:jean.mcgann@aemfs.com)**

Abdo, Eick & Meyers helps government organizations across Minnesota navigate the twists and turns to financial success. Our AEM Financial Solutions team is dedicated to developing creative, customized solutions which help local city and county governments to mitigate costs, boost efficiency, and support day-to-day accounting needs. Whether planning for future growth or reconciling monthly bank statements, our experienced professionals are ready to help your organization thrive.

### **Booth #109**

**AE Operations**

[www.aeopps.com](http://www.aeopps.com)

**6901 E Fish Lake Rd Ste 184 Maple Grove MN**

**218-355-0750**

**Contact: Eric Appelwick, Manager, [eric.appelwick@aeopps.com](mailto:eric.appelwick@aeopps.com)**

Bringing together Optimization, Operation Expertise, and Reliable Service:

AE Operations provides operation services of water, wastewater, and produced water infrastructure for industrial and municipal clients. Our team includes licensed operators, treatment experts, regulatory and compliance experts, programmers, and other specialized personnel who can assist you in reaching the optimal performance of your facility or system.

### **Booth #117**

**Allpaid dba GovPayNet, Inc.**

[www.govpaynet.com](http://www.govpaynet.com)

**7820 Innovation Blvd, Suite #250, Indianapolis, IN 46278**

**888-561-7888 (C) 425-260-9109**

**Contact: Michael Brock-Alexander, Senior Account Executive, [mbrock.alexander@govpaynet.com](mailto:mbrock.alexander@govpaynet.com)**

As a category leader & solution processor of credit, debit, and prepaid debit card payments to government agencies, we facilitate quick and convenient payments when it matters. GovPayNet gives cardholders multiple payments options on-site, online, mobile, or landline 24/7. GovPayNet has over 20 years of service, our reputation speaks for itself, bolstered by our commitment to providing superior and innovative payment solutions. We have anti-card fraud measures, state-of-the-art security, a history of support for government agencies, and an A+ Better Business Bureau rating. To find out more about GovPayNet's solutions stop by our booth or call 888-561-7888 or email us at [info@govpaynet.com](mailto:info@govpaynet.com).



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #139

**American Legal Publishing/ League of Minnesota Cities  
Ordinance Codification Service**

[www.amlegal.com](http://www.amlegal.com)

**525 Vine Street, Suite 310, Cincinnati, OH 45202**

**800-445-5588**

**Contact: Ray Bollhauer, Esq., President, [rbollhauer@amlegal.com](mailto:rbollhauer@amlegal.com)**

American Legal serves over 3,300 municipal clients nationwide, and over 300 Minnesota cities through the League of Minnesota Cities' Codification Program. We provide codification of ordinances (new and existing code books), legal reviews, model ordinances, and searchable codes on the web. We also publish the Minnesota Basic Code and the Minnesota Livable City Code for smaller cities.

### Booth #120

**Apex Engineering Group**

[www.ApexEngGroup.com](http://www.ApexEngGroup.com)

**920 McKinley Avenue, Detroit Lakes, MN 56501**

**218.844.2580**

**Contact: Bob Schlieman, PE, Associate, [Bob.Schlieman@apexenggroup.com](mailto:Bob.Schlieman@apexenggroup.com)**

We partner with our clients to create practical and efficient solutions for complex water, transportation, municipal and facility projects. We propose focused solutions that solve problems – rather than create new ones. We aren't one size fits all. We approach each project with a clean slate, taking all our experiences and applying "lessons learned" to each project. Each project completed for your community becomes a comprehensive engineered facility. And, while each one is important, all projects tie together to function efficiently and prolong the life of your infrastructure systems. Fresh Thinking. Practical Solutions. We're Apex Engineering Group.

### Booth #153

**ArcaSearch Corporation**

[www.arcasearch.com](http://www.arcasearch.com)

**22517 178<sup>th</sup> Avenue, Suite D, Cold Spring, MN 56320**

**800-846-9433**

**Contact: Chuck Miotke, President, [chuck.miotke@arcasearch.com](mailto:chuck.miotke@arcasearch.com)**

ArcaSearch is a complete, integrated document digital archival and retrieval system, specializing in the preservation of bound, fragile or large document archives. The ArcaSearch process eliminates the need to re-index images once digitized. ArcaSearch patented process produces digital web enhanced images that when viewed on the screen look like the original. The document delivery system utilizes standard web browsers that may run on the Internet, Intranet, or a private network.

### Ruby Sponsor

#### Booth #156

**Baker Tilly US, LLC**

[www.bakertilly.com/specialties/municipal-advisory](http://www.bakertilly.com/specialties/municipal-advisory)

**(Formerly Springsted Group)**

**380 Jackson Street, Suite 300, St. Paul, MN 55101**

**651-223-3066**

**Contact: Doug Green, Director, [doug.green@bakertilly.com](mailto:doug.green@bakertilly.com)**

Baker Tilly Municipal Advisors, LLC (BTMA) is one of the largest municipal advisory practices in the U.S. with more than 90 registered Municipal Advisors. Our dedicated team works with public sector entities to help improve operations and resolve financial issues to enhance the quality of life for communities. BTMA specializes in serving cities, towns, villages, municipalities, townships, counties, authorities, utilities, public schools and libraries, economic development organizations, higher education institutions, not-for-profits, power and water districts to create opportunities and meet our clients accounting, capital planning and public finance needs.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Bronze Sponsor

#### Black Mountain Software

110 Main Street, Suite 3, Polson, MT 69860

[www.blackmountainsoftware.com](http://www.blackmountainsoftware.com)

800-353-8829

Contact: Teresa Van Buren, Sales Manager, [sales@blackmountainsoftware.com](mailto:sales@blackmountainsoftware.com)

Black Mountain Software specializes in easy-to-use, integrated fund accounting, payroll, cash receipting, and utility billing software. Across 25 US states, over 600 customers in city and county governments, utility and special districts rely on our software and support to ensure time-savings, improved efficiencies and regulatory compliance. Software is hosted on BMS's reliable, secure cloud network for improved data access and computing performance. For more information, call 1-800-353-8829; visit [www.blackmountainsoftware.com](http://www.blackmountainsoftware.com). See BMS on Facebook or LinkedIn.

### Booth #132

#### Blue Cross Blue Shield of MN

3535 Blue Cross Road, Eagan, MN 55122

[www.bluecrossmn.com](http://www.bluecrossmn.com)

651-662-8755

Contact: Charles Hopkins, Manager of Account Management, [charles.hopkins@bluecrossmn.com](mailto:charles.hopkins@bluecrossmn.com)

Working to make a health difference! As the state's oldest, largest, most-trusted nonprofit health plan, Blue Cross Blue Shield of MN welcomes the opportunity and responsibility to improve the health of Minnesota's first and only nonprofit health plan. And we continue to carry our purpose to make a healthy difference in people's lives. Together with Blue Cross Foundation and Prevention Minnesota, we develop initiatives that raise awareness about Minnesota's leading health concerns, and we create solutions to help address these issues.

### Note Pad Sponsor

#### Booth #118

#### Bollig Inc.

1700 Technology Drive NE, Suite 124, Willmar, MN 56201

[www.bollig-engineering.com](http://www.bollig-engineering.com)

320-235-2555

Contact: Kristen Rosenboom, Office Manager, [krosenboom@bollig-engineering.com](mailto:krosenboom@bollig-engineering.com)

Bollig Inc. is a professional municipal engineering and architectural firm with offices located in Willmar and Sartell, Minnesota. We specialize in planning, funding, design, bidding and construction services. We help our clients leverage funding/finance opportunities for themselves through a combination of strategic planning, grant writing and funding advocacy.

### Topaz Sponsor

#### Booth #100-101

#### Bolton & Menk, Inc.

1960 Premier Drive, Mankato, MN 56001

[www.bolton-menk.com](http://www.bolton-menk.com)

507-625-4171

Contact: Bradley C. DeWolf, P.E., President/CEO, [bmi@bolton-menk.com](mailto:bmi@bolton-menk.com)

Bolton & Menk, Inc. specializes in providing public infrastructure solutions. We take care of our clients by providing quality services and the right solutions for their needs. With 24 locations, we're local. Our team is made up more than 650 employees including a professional staff of more than 250 engineers, planners, landscape architects, and surveyors. We're Real People offering Real Solutions.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #137

#### BS&A Software

14965 Abbey Lane, Bath, MI 48808

[www.bsasoftware.com](http://www.bsasoftware.com)

517-641-8900

Contact: Dan J. Burns, CPA, Account Executive, [dburns@bsasoftware.com](mailto:dburns@bsasoftware.com)

Since 1991, BS&A has served municipalities with industry leading financial management, hrms and utility billing software. The Company has earned a reputation for seamlessly integrated applications that provide innovative and value-driven solutions backed by unmatched service and support.

### Booth #133

#### CarlsonSV

5801 Duluth Street, Golden Valley, MN 55422

[www.carlsonsv.com](http://www.carlsonsv.com)

763-542-9633

Contact: Roger Schanus, Director of Business Development, [rogers@carlsonsv.com](mailto:rogers@carlsonsv.com)

CarlsonSV is a regional CPA and Consulting firm with four offices in Minnesota and three offices in Western Wisconsin. CSV provides governmental audit, accounting, tax and consulting services throughout Minnesota and Western Wisconsin. We have worked with Cities, Townships, Villages, and Towns with populations from 400 to 40,000 and they all get the same professional, prompt and cost conscious service.

### Booth #128

#### CDI (Formerly Cities Digital Inc)

2000 O'Neil Rd, Suite 150, Hudson, WI 54016

[www.CDI.support](http://www.CDI.support)

262-314-6649

Contact: Julio Velela, Marketing Coordinator, [Julio.Velela@citiesdigital.com](mailto:Julio.Velela@citiesdigital.com)

CDI is a premier and award-winning provider of Laserfiche solutions. As the largest provider in the Midwest and one of the largest in the U.S., CDI provides organizations solutions backed by 20 years' worth of experience in the industry. CDI integrates applications like Tyler, DocuSign, and ArcGis with Laserfiche. Organizations interested in Document Imaging, Records Management, Electronic Workflow, and E-Forms should give CDI a call!

### Booth #121

#### CLA (CliftonLarsonAllen LLP)

14275 Golf Course Drive, Suite 300, Baxter, MN 56425

[www.CLAconnect.com](http://www.CLAconnect.com)

218-825-2972

Contact: Mary Reedy, Principal, [mary.reedy@CLAconnect.com](mailto:mary.reedy@CLAconnect.com)

CLA (CliftonLarsonAllen LLP) exists to create opportunities for our clients, our people, and our communities through our industry-focused advisory, outsourcing, audit, tax, and consulting services. CLAconnect.com. CLA audits local governments for more than 40 years and serves more than 3,400 government agencies nationally. Locally, we serve over 300 governmental entities in audit, tax, outsourcing, consulting, and internal audit. We understand the legislative changes, funding challenges, compliance responsibilities, and risk management duties that impact counties.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #104

#### Command Central

P.O. Box 7306, St. Cloud, MN 56301

[www.ccelections.com](http://www.ccelections.com)

320-258-9893

Contact: Sue Ann Heck, Director of Customer Relations, [sueann.heck@ccelections.com](mailto:sueann.heck@ccelections.com)

Command Central works with local government officials to ensure successful elections. We provide voting tabulation and electronic poll book solutions through our partners Dominion Voting and KNOWiNK. Our innovative support solutions and attention to detail always exceed customer expectations. We are a Minnesota company, based in St Cloud.

### Booth #148

#### Conway, Deuth & Schmiesing, PLLP (CDS)

331 3<sup>rd</sup> St. SW, Suite 2, PO Box 570, Willmar, MN 56201

[www.cdscpa.com](http://www.cdscpa.com)

320-214-2916

Contact: Kari Steinbeisser, CPA, CFE, Partner, [ksteinbeisser@cdscpa.com](mailto:ksteinbeisser@cdscpa.com)

A partner is assigned to every government audit and sees the engagement through from beginning to completion. Our governmental audit team includes 13 individuals, including five experts in fire relief accounting and auditing. CDS is a full-service CPA firm that performs examinations for over 40 governmental and quasi-governmental organizations in Minnesota. Our core values (Integrity, Quality, Collaboration, Innovation, and Kindness) guide our actions every day, as we deliver quality accounting, auditing, consulting and tax at a level of service that exceeds our client's expectations.

### Bronze Sponsor

#### Booth #130

#### Cooperative Purchasing Connection

1001 E. Mount Faith Avenue, Fergus Falls, MN 56537

[www.purchasingconnection.com](http://www.purchasingconnection.com)

218-737-6507

Contact: Melissa Mattson, Manager of Administrative Services, [mmattson@lcsc.org](mailto:mmattson@lcsc.org)

The Cooperative Purchasing Connection (CPC) is a Minnesota based public, nonprofit purchasing cooperative. Cities in Minnesota can use its competitively solicited contracts for a wide variety of products including: office supplies, copiers, buildings and grounds equipment, technology, and flooring. CPC contracts can also be shopped on Express, a free online marketplace built for the public sector. Learn more at [www.purchasingconnection.org](http://www.purchasingconnection.org).

### Gold Sponsor

#### Booth #126

#### Core and Main

15800 West 79<sup>th</sup> Street, Eden Prairie, MN 55344

[www.coreandmain.com](http://www.coreandmain.com)

612-202-7786

Contact: Kirk Peterson, Sr. Municipal Advisor, [kirk.peterson@coreandmain.com](mailto:kirk.peterson@coreandmain.com)

Core and Main distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for residential and non-residential uses. The business' comprehensive technology and supply chain integration drives efficient and accurate order fulfillment. Whatever the project – from water and sewer line installation, storm water retention systems and water/wastewater treatment plant construction to fire protection equipment, fusible piping or full AMI/AMR metering systems (by Sensus USA) – Core and Main offers a full array of capabilities to serve our customers.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #103

#### Dominion Voting

1201 18<sup>th</sup> Street, Suite 210, Denver, CO 80202

[www.dominionvoting.com](http://www.dominionvoting.com)

775-223-7230

Contact: Dana LaTour, Regional Sales Manager, [dana.latour@dominionvoting.com](mailto:dana.latour@dominionvoting.com)

Dominion Voting Systems sets itself apart with a commitment to customer service and a superior use of technology to provide our customers with the best tools possible to solve their election challenges. Dominion is committed to producing the highest quality, most innovative election solutions and delivering the very best in professional and support services. We look forward to offering a choice to the election administrators in Minnesota.

### Emerald Sponsor/Lanyard Sponsor

#### Booth #146

#### Ehlers

3060 Centre Pointe Drive, Roseville, MN 55113

[www.ehlers-inc.com](http://www.ehlers-inc.com)

651-697-8541

Contact: Brian Reilly, Principal / Senior Municipal Advisor, [breilly@ehlers-inc.com](mailto:breilly@ehlers-inc.com)

Ehlers helps clients build strong, vibrant and sustainable communities by delivering independent, fully-integrated guidance across all areas of public finance. Our services include financial management planning, debt issuance and management, economic development and redevelopment, investments and treasury management, and arbitrage consulting. Ehlers is the proud Emerald / Lanyard Sponsor of MCFOA.

### Booth 112

#### Federal Warning Systems, Inc.

2070 Hart Drive SW, Rochester, MN 55902

[www.fedsig.com](http://www.fedsig.com)

888-320-4827

Contact: Dan Gossman, [danfederalwarningsystems@charter.net](mailto:danfederalwarningsystems@charter.net)

Representatives for Federal Signal Corporation, a leading worldwide manufacturer of alerting and notification products for the public safety industry. Federal has an extensive line of both Mechanical (AC, DC, AC/DC, Solar Charged) and Electronic (Voice) Sirens. Federal can customize solutions to meet any community's warning needs with Outdoor/Indoor alerting, School/Campus alerting. Services offered: Installation, Preventative Maintenance, System Evaluation design, SoundPlan Acoustical Mapping Survey, Used Sirens.

### Booth #150

#### Filament Essential Services & SOCS Websites+Apps

300 O Street, Lincoln, NE 68508

<https://www.filamentservices.org>

248-890-2372

Contact: Karen Mullins, Regional Account Manager, [karenm@fes.org](mailto:karenm@fes.org)

SOCS empowers community-based organizations with the tools, expertise, and resources to manage their website and better connect with the community they serve. Filament Essential Services wants to help you fulfill your mission by offering branding & video, data security, tech support and payroll & bookkeeping services.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #115.5

#### Ferguson Waterworks

[www.ferguson.com](http://www.ferguson.com)

1694 91<sup>st</sup> Avenue NE, Blaine, MN 55449

612-850-4050

Contact: Mike Fries, Municipal Sales, [michael.fries@ferguson.com](mailto:michael.fries@ferguson.com)

We provide water and sewer distribution products. Neptune water meter systems, water meter installation and repair services, geosynthetic products, polyethylene pipe, safety equipment and apparel, and irrigation systems.

### Booth #138

#### GovOffice Web Solutions

[www.govoffice.com](http://www.govoffice.com)

2112 Broadway Street NE, Suite 250, Minneapolis, MN 55413 612-617-5709

Contact: Mike Chaloupka, Regional Sales Manager, [info@govoffice.com](mailto:info@govoffice.com)

GovOffice is a national leader of cost-effective, state-of-the-art websites for local governments. With its mobile-friendly platform, GovOffice delivers proven, easy-to-use Web technology tools to enable a more efficient, responsive government. Services include customized graphic design, navigation architecture, content migration, multi-channel electronic communications, ePayment, Citizen Request Management, and ADA compliance audits. Unlimited, live training and technical support are included in all service packages.

### Health & Wellness Sponsor

#### Booth #147

#### Granicus

[www.granicus.com](http://www.granicus.com)

1152 15th St NW #800, Washington, DC 20005

202-407-7500

Contact: Madeline Thomas, Marketing, [madeline.thomas@granicus.com](mailto:madeline.thomas@granicus.com)

Granicus connects governments with the people they serve by providing the first and only civic engagement platform for the public sector. Over 4,500 federal, state and local government agencies and more than 200 million citizens power an unparalleled Subscriber Network that turns government missions into quantifiable results. With comprehensive cloud-based solutions for communications, government website design, meeting and agenda management software, records management, and digital services, Granicus empowers stronger relationships between government and citizens. For more information on how to automate and streamline processes, reduce costs, create digitally-connected communities, and increase transparency, visit [Granicus.com](http://Granicus.com).

### Booth #141

#### Hakanson Anderson

[www.haa-inc.com](http://www.haa-inc.com)

3601 Thurston Avenue, Anoka, MN 55330

763-427-5860

Contact: Craig J Jochum, P.E., President, [craigj@haa-inc.com](mailto:craigj@haa-inc.com)

Hakanson Anderson is a client-centered practice that provides services in the areas of municipal engineering, civil engineering, and land surveying. Founded in 1975 to provide professional consulting services, we provide personalized client attention, timely responses, and most importantly – cost-effective solutions. With a proven history in municipal engineering, many of our clients have been with us for over 20 years. Our firm size has remained steady, attracting and maintaining a multi-disciplinary and talented staff, which is available and committed to the unique needs and requirements of each client.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #116

#### Hiller Commercial Floors

2909 South Broadway, Rochester, MN 55904

Contact: Dave Bahr, Vice President, [dbahr@hillercarpet.com](mailto:dbahr@hillercarpet.com)

[www.hillerfloors.com](http://www.hillerfloors.com)

888-724-1766

Hiller Commercial Floors provide high quality commercial floor coverings mostly through our public purchase contracts Service COOP Contract CPC 17.5 Flooring and our State of Minnesota M Contract C-432 (5) #120202. We can lift workstations, move and reset loaded offices and move library book stacks fully loaded to make carpet replacement easy. We specialize in Carpet Tile/ LVT/ Vinyl Sheet and Tile/ Rubber and Linoleum. Visit our website for a link to all the products on the two contracts. We provide expert installation of high quality products with extended warranties.

### Booth 108

#### ICS

1331 Tyler Street NE, Suite 101, Minneapolis, MN 55413

Contacts: Karen Klein, [karen.klein@ics-builds.com](mailto:karen.klein@ics-builds.com); Mike Piper, [mike.piper@ics-builds.com](mailto:mike.piper@ics-builds.com)

[www.ics-builds.com](http://www.ics-builds.com)

763-354-2670

At ICS, we specialize in providing innovative facility solutions that help you plan, build, and operate your building well. Our customized services integrate the planning, funding, construction, and ongoing operations of your facilities as we help you throughout all phases of a building project.

### Booth #125

#### Inclusion Solutions

2000 Greenleaf Street, Suite 3, Evanston, IL 60202

Contact: Clark Fetridge, Vice President, [cfetridge@inclusionsolutions.com](mailto:cfetridge@inclusionsolutions.com)

[www.inclusionsolutions.com](http://www.inclusionsolutions.com)

847-869-2500

Inclusion Solutions provides universally designed solutions for elections. Products include the nationally-acclaimed Franklin 4-station voting booth and the new MXB booth – which works with paper ballots, next generation voting systems, or new COTS systems. Other solutions include the pop up totem display system, signage, and a wide range of election supplies.

### Gold Sponsor

#### Booth #106

#### Kennedy & Graven, Chartered

150 S. Fifth Street, Suite 700, Minneapolis, MN 55402

Contact: Neil Simmons, Administrator, [nsimmons@kennedy-graven.com](mailto:nsimmons@kennedy-graven.com)

[www.kennedy-graven.com](http://www.kennedy-graven.com)

612-337-3900

Kennedy & Graven, Chartered practices local government law as both general and special counsel. Our public finance services include municipal bonds and tax increment financing. We represent many cities as appointed city attorney and represent many EDAs and HRAs. Our special counsel services include construction law, eminent domain, employment, litigation and areas unique to cities.





## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Booth #142

**KLM Engineering, Inc.**

[www.klmengineering.com](http://www.klmengineering.com)

**1976 Wooddale Drive, Suite 4 Woodbury, MN 55125**

**651-773-5111**

**Contact: Shawn Mulhern, President-CEO, [smulhern@klmengineering.com](mailto:smulhern@klmengineering.com)**

KLM Engineering is a water tank structural engineering and inspection consulting firm. We provide services from the top of your tank to the bottom with engineering, telecom, reconditioning, new tank construction, inspections, service agreements, and emergency services. We also have numerous tank products to best suit our clients' needs like mixing systems, lighting, safety devices and more.

### Booth #140

**League of Minnesota Cities**

[www.lmc.org](http://www.lmc.org)

**145 University Avenue W, St. Paul, MN 55103**

**651-281-1227**

**Contact: Amber Eisenschenk, Research Manager, [aeisenschenk@lmc.org](mailto:aeisenschenk@lmc.org)**

The League of Minnesota Cities is a membership organization dedicated to promoting excellence in local government. The League serves its more than 800 member cities through advocacy, education and training, policy development, risk management, and other services. We envision a future for Minnesota and the League where: all cities are thriving, taking advantage of new opportunities, and successfully meeting ongoing challenges, and the League continues to provide premier service to its members.

### Bronze Sponsor

#### Booth #126

**LeVander, Gillen & Miller, PA**

[www.levander.com](http://www.levander.com)

**633 South Concord St., Suite 400, South St. Paul, MN 55075**

**651-361-8591**

**Contact: Kori Land, Attorney, [kland@levander.com](mailto:kland@levander.com)**

Serving our clients for over 90 years, LeVander, Gillen, & Miller, PA provides civil legal services to municipalities of all sizes. In addition to our experienced municipal attorneys, the Firm's litigation and eminent domain attorneys assist municipalities, counties, and other public entities with challenging legal issues.

### Booth #114

**Minnesota Municipal Beverage Association**

[www.municipalbev.com](http://www.municipalbev.com)

**P.O. Box 32966, Minneapolis, MN 55432**

**763-572-0222**

**Contact: Paul Kaspszak, Executive Director, [kaspszak@outlook.com](mailto:kaspszak@outlook.com)**

Minnesota Municipal Beverage Association is a trade association that assists cities with municipal liquor to improve their operations.

### Booth #102

**Minnesota Wisconsin Playground**

[www.mnwiplay.com](http://www.mnwiplay.com)

**5101 Highway 55, Suite 6000, Golden Valley MN 55422**

**763-546-7787**

**Contact: Janelle Van Sloun, Communications Specialist, [janelle@mnwiplay.com](mailto:janelle@mnwiplay.com)**

Provider of turn-key solutions for your park, school, multi-family housing, dog park or outdoor fitness setting. We can help you with playground equipment, site furnishings, surfacing, shelters and installation.



## 2021 MCFOA ANNUAL CONFERENCE EXHIBITOR GUIDES / COMPANY PROFILES

### Bronze Sponsor

Booth #105

Modus Elections Manager

5881 Pagenkopf Road, Minneapolis, MN 55359

[www.moduselections.com](http://www.moduselections.com)

612-760-4248

Contact: David P Allen, Vice President Business Development, [david.allen@moduselections.com](mailto:david.allen@moduselections.com)

Modus Election Manager provides software to help city officials reduce the stress and headaches of coordinating/communicating with election workers, worker training- including on-line, instant feedback web portal, payroll, polling locations, tracking equipment/supplies, and all the moving parts they already manage to make sure an election runs smoothly. Our solution was designed by election officials just like you!

### Gold Sponsor

Booth #131

Moore Engineering, Inc.

925 10<sup>th</sup> Avenue East, West Fargo, ND 58078

[www.mooreengineeringinc.com](http://www.mooreengineeringinc.com)

701-551-1052

Contact: Kayla Anderson, Administrative Assistant, [kayla.anderson@mooreengineeringinc.com](mailto:kayla.anderson@mooreengineeringinc.com)

Moore Engineering, Inc. is a consulting engineering and land surveying firm owned entirely by its employees. We serve over 130 municipalities across two states from offices in Bemidji, Fergus Falls and St. Cloud, MN as well as West Fargo, Bismarck, Williston and Minot, ND Since 1960, Moore has known engineering is about more than concrete, roads, wells, pumps and ditches. It is about the impact those things have on the people making a life here – our neighbors, our friends, our partners in success.

Booth #149

MSA Professional Services, Inc.

60 Plato Blvd East, Suite 140, St. Paul, MN 55107

[www.msa-ps.com](http://www.msa-ps.com)

651-398-4183

Contact: Kate Eiyndck, Client Service Manager, [keiyndck@msa-ps.com](mailto:keiyndck@msa-ps.com)

MSA is an employee-owned team of engineers, architects, planners, funding experts, surveyors, GIS experts and environmental scientists. Partnering with us means receiving more than just an end product. It means a commitment to building an honest, open relationship that goes beyond the project, providing a trusted source of expertise and support for immediate challenges and long-term goals. Our team has broad-spectrum expertise as well as niche market insights that are uniquely applicable to projects big or small, traditional or specialized.

**Gold Sponsor ... due to change of date and other commitments, Municode cannot be here in person!  
But James will be back in 2022!**

Municode

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Contact: Tammy Omdal, Jessica Green, George Eilertson, Managing Directors

[publicfinance@northlandsecurities.com](mailto:publicfinance@northlandsecurities.com)

Northland Securities provides financial advisory, bond underwriting, and investment services to local governments, acting as the municipal advisor or underwriter for over 5,000 bond issues for Midwest communities since 2002. Northland provides consulting services for capital improvement plans, tax increment financing, financial planning, rate analysis, tax impact analysis, utility rate studies, and service studies.

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Contact: Ivan Franklin, Vice President of Sales / General Manager, [ifranklin@opg-3.com](mailto:ifranklin@opg-3.com)

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612-509-2570

Contact: Corey Boyer, Vice President – Investment Services, [cboyer@pmanetwork.com](mailto:cboyer@pmanetwork.com)

PMA Financial Network has been a leading provider of public sector financials services since 1984, currently serving over 3,200 public entities in 14 states. As the Administrator and Investment Advisor for the League of Minnesota Cities-sponsored 4M Fund for Minnesota cities, PMA has built a reputation as a reliable, professional financial organization offering a comprehensive suite of services to meet community needs. Minnesota cities turn to PMA as a trusted partner and integral component of their long-term financial success.



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**Contact: Reva Van Vleet, Manager of Local Government Services, [rvanvleet@resourcecoop-mn.gov](mailto:rvanvleet@resourcecoop-mn.gov)**

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**Contact: Jon Archer, Partner, [jarcher@swcpcpas.com](mailto:jarcher@swcpcpas.com)**

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[www.stantec.com](http://www.stantec.com)

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**Contact: Heidi Peper, Senior Funding Leader, [heidi.peper@stantec.com](mailto:heidi.peper@stantec.com)**

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**248-269-1000 Ext 798210**

**Contact: Cody Gunstenson, Account Executive, [Cody.Gunstenson@tylertech.com](mailto:Cody.Gunstenson@tylertech.com)**

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[www.rd.usda.gov/mn](http://www.rd.usda.gov/mn)

**375 Jackson Street, Suite 410, St Paul, MN 55101**

**651-602-7786**

**Contact: Nikki Gillespie, Public Affairs Specialist, [nicole.gillespie@mn.usda.gov](mailto:nicole.gillespie@mn.usda.gov)**

USDA Rural Development is committed to helping improve the economy and quality of life in rural America. Through our programs, we help rural Americans in many ways. We offer loans, grants and loan guarantees to help create jobs and support economic development and essential services such as housing, health care, first responder services and equipment, and water, electric and communications infrastructure. We promote economic development by supporting loans to businesses through banks, credit unions and community-managed lending pools. We offer technical assistance and information to help agricultural producers and cooperatives get started and improve the effectiveness of their operations. We provide technical assistance to help communities undertake community empowerment programs.

### Booth #124

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[www.wenzelassociates.com](http://www.wenzelassociates.com)

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**651-769-0490**

**Contact: Jill Preiner, Office Manager, [jill@wenzelonline.biz](mailto:jill@wenzelonline.biz)**

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