Turquoise Sponsor  
Booth #310  
A.T. Group, LLC  
www.at-group.net  
P.O. Box 48033, Minneapolis, MN 55448  
763-754-8898  
Contact: Allan Roth, President, Chief Benefits Consultant, al.roth@at-group.net  
Bill Singer, Senior Benefits Consultant, bill.singer@at-group.net  
A.T. Group specializes in Employee Benefits for Public Groups. Our focus is covering employees and protection employers by delivering quality products and services to you and your employees. We firmly believe that our competitive edge and commitment to service insures that you will be getting the best value for your benefit dollars. Whether it is group coverage, compliance issues, individual coverage, or Medicare supplement policies please give us a call at 877-902-8898 or stop by the booth to see us.

Bronze Sponsor  
Booth #201  
Abdo, Eick & Meyers, LLP  
www.aemcpas.com  
5201 Eden Avenue, Suite 250, Edina, MN 55436  
952-835-9090  
Contact: Andrew Berg, Partner, Government Leader, Andrew.berg@aemcpas.com  
Abdo, Eick & Meyers help cities build financial success! We are an accounting and consulting firm specialized in serving cities in Minnesota. We currently serve more than 100 cities with a team of over 40 professionals dedicated just to serving governments exclusively. We help them with audit services, as well as specialized human resources and financial management solutions such as long-term planning, financial management plans, arbitrage services, compensation studies, budgeting, process improvement and much more. Our people and process approach allows us to go beyond the numbers to solve your organization's challenges with customized solutions.

Booth #601  
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www.minnesotalaboremploymentlawblog.com  
4707 Hwy. 61, #226, White Bear Lake, MN 55110  
651-332-7907  
Contact: Tiffany Schmidt, Attorney/Partner, tschmidt@abramsandschmidt.com  
We represent and advise employers on labor and employment law matters. Our mission is to provide proactive legal advice to assist in addressing workplace issues before they become problems. We conduct workplace investigations and training, as well as offer representation at labor contract negotiations, mediations, and interest or grievance arbitrations. We never charge extra for copies, faxes, long-distance calls, postage, or mileage.

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American Legal Publishing/ League of Minnesota Cities  
www.amlegal.com  
Ordinance Codification Service  
One West Fourth Street, Cincinnati, OH 45202  
800-445-5588  
Contact: Ray Bollhauer, Esq., Vice President, rbollhauer@amlegal.com  
American Legal serves over 2,500 municipal clients nationwide, and over 300 Minnesota cities through the League of Minnesota Cities' Codification Program. We provide codification of ordinances (new and existing code books), legal reviews, model ordinances, codes on CD/USB and the Internet. We also publish the Minnesota Basic Code of Ordinances and the Minnesota Livable City Code for smaller cities.
Booth #602
Apex Engineering Group  www.ApexEngGroup.com
920 Mckinley Avenue, Detroit Lakes, MN 56501  218.844.2580
Contact: Bob Schlieman, PE, Associate, Bob.Schlieman@apexenggroup.com
At Apex, we're a group of entrepreneurial engineers who share a common vision -- get back to the basics of engineering and serve our clients with exceptional and rational solutions to their problems. By working hand in hand with our clients, we provide complete planning, design, and construction of all water, transportation, municipal, and facility engineering projects. We have offices in Detroit Lakes, Minnesota; Fargo, Bismarck, and Dickinson, North Dakota. We are proud to have earned the trust and support of many clients across the region.

Booth #301
Banyon Data Systems, Inc.  www.banyon.com
350 Burnsville Parkway, Burnsville, MN 55337  800-229-1130
Contact: Chris Olson, Sales Manager, chriso@banyon.com
Since 1981, Banyon Data Systems has provided Municipal Software to over 380 Minnesota Cities and Towns. Our full featured software includes: Fund Accounting, Payroll, Electronic Timecard Entry, Utility Billing, Automated Meter Reads, Email Bills, Web Payment, Point of Sale (cash receipting), Inventory, Special Assessments, Licenses, Permits, Pet License, Cemetery Management, Property Records, Code Enforcement/Violations, Cloud Backup, and many time saving modules. Schedule a demo to see how Banyon will save you time and money!

Booth #801
BerganKDV  www.bergankdv.com
220 Park Avenue South, St. Cloud, MN 56301  320-650-0217
Contact: Steve Wischmann, Audit, Forensic and Risk Services Partner, steve.wischmann@bergankdv.com
BerganKDV is not in the business of providing one-size-fits-all solutions. Every client is different – from business problems to personal preferences. We invest the time to understand your needs and customize our service and solutions to meet them. We are a professional services firm that solves complex business, financial and technology challenges, all under one roof.

Silver Sponsor
Black Mountain Software  www.blackmountainsoftware.com
145 Southlake Crest, Suite 1, Polson, MT 69860  800-353-8829
Contact: Teresa Van Buren, Sales Manager, sales@blackmountainsoftware.com
Black Mountain Software specializes in easy-to-use, integrated fund accounting, payroll, cash receipting, and utility billing software. Across 24 US states, nearly 600 customers in city and county governments, utility and special districts rely on our software and support ensuring regulatory compliance, time-savings and improved efficiencies. Software is hosted on BMS’s reliable, secure cloud network for improved data access and computing performance. For more information, call 1-800-353-8829; visit www.blackmountainsoftware.com. See BMS on Facebook or LinkedIn.

Booth #202
Blue Cross Blue Shield of MN  www.bluecrossmn.com
Working to make a health difference! As the state’s oldest, largest, most-trusted nonprofit health plan, Blue Cross Blue Shield of MN welcomes the opportunity and responsibility to improve the health of Minnesota’s first and only nonprofit health plan. And we continue to carry our purpose to make a healthy difference in people’s lives. Together with Blue Cross Foundation and Prevention Minnesota, we develop initiatives that raise awareness about Minnesota’s leading health concerns, and we create solutions to help address these issues.

Note Pad Sponsor
Booth #207
Bollig Inc.
1700 Technology Drive NE, Suite 124, Willmar, MN 56201 320-235-2555
Contact: Kristen Rosenboom, Office Manager, krosenboom@bollig-engineering.com
Bollig Inc. is a professional municipal engineering and architectural firm with offices located in Willmar and Sartell, Minnesota. We specialize in planning, funding, design, bidding and construction services. We help our clients leverage funding/finance opportunities for themselves through a combination of strategic planning, grant writing and funding advocacy.

Topaz Sponsor
Booth #100-101
Bolton & Menk, Inc.
1960 Premier Drive, Mankato, MN 56001 507-625-4171
Contact: Kelly Meyers, Senior Marketing Specialist, kelly.meyers@bolton-menk.com
Bolton & Menk specializes in providing public infrastructure solutions. We take care of our clients by providing the best services and solutions for them. From advocating for our communities, to designing their dreams, to finding funding; we take pride in our work throughout the Upper Midwest. We believe in the power of face-to-face meetings, friendly conversations, and a collaborative decision making process to keep your projects on schedule, within budget, and focused on real, workable solutions. Bolton & Menk has more than 450 employees throughout 18 locations, including a professional staff of over 150 engineers, planners, landscape architects, and surveyors.

Booth #500
Boyd Software Company Inc. 800-428-2605
217 N Main Street, Roland, IA 50236
Contact: William Boyd, President, boydsoftware@gmail.com
Boyd Software Company develops and markets a software package for small cities called SMALL CITY SOLUTIONS. The software is for Utility Billing for Water, Sewer, Garbage, Electric and other utilities. The software supports all types of meter systems from all the major meter systems. The software supports Electronic Reading or, Manual Reading, Small City Solutions software also has Fund Accounting General Ledger, Accounts Payable, Inventory, Purchase Orders, and Payroll.
Bronze Sponsor
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Briggs and Morgan, P.A.  www.briggs.com
2200 IDS Center, 80 S 8th Street, Minneapolis, MN 55402  612-977-8122
Contact: Mary Ippel, Shareholder, Attorney, mippel@briggs.com
Serving clients primarily in Minnesota, Briggs and Morgan’s public finance attorneys and paralegals work on all types of public finance matters, including general obligation bonds, revenue bonds, tax increment financings, 501(c)(3) bonds, charter school financings, exempt facility financings, rental housing bonds, public facilities and private activity revenue bonds. In addition, Briggs provides legal services for all areas related to public finance such as federal and state taxation, securities, real estate, eminent domain, environmental law, construction law, municipal law, and financial services.

Gold Sponsor
Booth #306
BS&A Software  www.bsasoftware.com
14965 Abbey Lane, Bath, MI 48808  517-641-8900
Contact: Dan J. Burns, CPA, Account Executive, dburns@bsasoftware.com
Since 1991, BS&A has served municipalities with industry leading financial management and utility billing software. The Company has earned a reputation for seamlessly integrated applications that provide innovative and value-driven solutions backed by unmatched service and support.

Booth #303
CarlsonSV  www.carlsonsv.com
5801 Duluth Street, Golden Valley, MN 55422  763-542-9633
Contact: Roger Schanus, Director of Business Development, rogers@carlsonsv.com
CarlsonSV is a regional CPA and Consulting firm with four offices in Minnesota and three offices in Western Wisconsin. CSV provides governmental audit, accounting, tax and consulting services throughout Minnesota and Western Wisconsin. We have worked with Cities, Townships, Villages, and Towns in populations from 400 to 40,000 and they all get the same professional, prompt and cost conscious service.

Booth #304
CDI (Formerly Cities Digital)  www.CDI.support
2000 O’Neil Rd, Suite 150, Hudson, WI 54016  855-714-2800
Contact: Laura Froyum, Director of Sales, sales@citiesdigital.com
Have you considered integrating DocuSign or ArcGIS with Document Management? CDI is a leading provider of the Enterprise Content Management Solution Laserfiche®. We offer innovative paperless solutions for ECM, proudly serving the State of MN for 17 years with local offices and representation. The team of professional consultants at CDI will help you go paperless while maintaining compliance with state and federal regulations. CDI also offers a variety of tools and features such as private cloud hosting, business process automation, form recognition, and DocuSign digital signatures. Stop by the CDI booth to learn more.
Booth #400
Civic Systems  www.civicsystems.com
Ten Terrace Court, Madison, WI 53707  608-240-2389
Contact: Mike Laesch, Vice President - Business Development and Customer Relations, mlaesch@civicsystems.com
Civic Systems provides unmatched customer service and software suites for municipalities and utilities. Civic Systems’ software includes fully integrated Financials, Utility Billing and Payroll Suites. For each Suite Civic Systems provides comprehensive classroom training, complete electronic data conversion and ongoing technical support. Please contact us for more information or a demonstration on any of the above products.

Booth #401
CLA (CliftonLarsonAllen LLP)  www.CLAconnect.com
14275 Golf Course Drive, Suite 300, Baxter, MN 56425  218-825-2972
Contact: Mary Reedy, Principal, mary.reedy@CLAconnect.com
CLA (CliftonLarsonAllen LLP) - CLA audits local governments for more than 40 years and serves more than 2,700 government agencies nationally. Locally, we serve over 300 governmental entities in audit, tax, outsourcing, consulting, and internal audit. We understand the legislative changes, funding challenges, compliance responsibilities, and risk management duties that impact counties.

Booth #405
Command Central  www.ccelections.com
P.O. Box 7306, St. Cloud, MN 56301  320-258-9893
Contact: Sue Ann Heck, Director of Customer Relations, sueann.heck@ccelections.com
Command Central works with local government officials to ensure successful elections. We provide voting tabulation and electronic poll book solutions through our partners Dominion Voting and KNOWiNK. Our innovative support solutions and attention to detail always exceed customer expectations. We are a Minnesota company, based in St Cloud.

Booth #105
Conway, Deuth & Schmiesing, PLLP  www.cdscpa.com
331 3rd St. SW, Suite 2, PO Box 570, Willmar, MN 56201  320-693-7975
Contact: Justin McGraw, CPA, Manager, jmcgraw@cdscpa.com
OUR COMMITMENT TO GOVERNMENTAL AUDITING: A partner is assigned to every government audit and sees the engagement through from beginning to completion. Our governmental audit team includes 16 individuals, including four experts in fire relief accounting and auditing. CDS is a full-service CPA firm that performs examinations for over 40 governmental and quasi-governmental organizations in Minnesota. Our core values (Integrity, Quality, Collaboration, Innovation, and Kindness) guide our actions every day, as we deliver quality accounting, auditing, consulting and tax at a level of service that exceeds our client’s expectations.
Booth #305
Cooperative Purchasing Connection  
1001 E. Mount Faith Avenue, Fergus Falls, MN 56537  
Contact: Melissa Mattson, Manager of Administrative Services, mmattson@lcsc.org
The Cooperative Purchasing Connection (CPC) is a Minnesota based public, nonprofit purchasing cooperative. Cities in Minnesota can use its competitively solicited contracts for a wide variety of products including: office supplies, copiers, buildings and grounds equipment, technology, and flooring. CPC contracts can also be shopped on Express, a free online marketplace built for the public sector. Learn more at www.purchasingconnection.org.

Booth #408
Core and Main  
15800 West 79th Street, Eden Prairie, MN 55344  
Contact: Kirk Peterson, Sr. Municipal Advisor, kirk.peterson@coreandmain.com
Core and Main distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for residential and non-residential uses. The business’ comprehensive technology and supply chain integration drives efficient and accurate order fulfillment. Whatever the project – from water and sewer line installation, storm water retention systems and water/wastewater treatment plant construction to fire protection equipment, fusible piping or AMI/AMR metering systems (by Sensus USA) – Core and Main offers a full array of capabilities to serve our customers nationwide.

Booth #406
David Drown Associates, Inc.  
5029 Upton Avenue South, Minneapolis, MN 55410  
Contact: Elizabeth Blakesley, Associate, elizabeth@daviddrown.com
David Drown Associates, Inc. provides public finance, economic development, human resource management and classification/compensation services. Including municipal bond issuance, TIF, capital improvement planning, tax abatement, utility rate studies and executive searches.

Booth #802
DocuSign  
221 Main St. Suite #1500 San Francisco, CA 94105  
Contact: Katrina Inch, Enterprise Account Executive, katrina.inch@docusign.com
Every organization has a system of agreement for preparing, signing, acting on, and managing agreements. In most cases, it is a mess of manual processes and office technologies like printing, scanning, emailing, and faxing—and it’s not consistent from department to department. To modernize and unify their systems of agreement, organizations are adopting the DocuSign Agreement Cloud. Most start with DocuSign eSignature, then connect and automate other parts of the agreement process. At each step, the result is the ability to do business faster, simpler, greener, and more cost-efficiently, while delivering a better experience for customers, partners, and employees. We call this being more agreeable: easier to do business with, easier to do business for, and easier on the environment.
Booth #404
Dominion Voting
1201 18th Street, Suite 210, Denver, CO 80202
Contact: Dana LaTour, Regional Sales Manager, dana.latour@dominionvoting.com
Dominion Voting Systems sets itself apart with a commitment to customer service and a superior use of technology to provide our customers with the best tools possible to solve their election challenges. Dominion is committed to producing the highest quality, most innovative election solutions and delivering the very best in professional and support services. We look forward to offering a choice to the election administrators in Minnesota.

Booth #403
Eckberg Lammers, P.C.
1809 Northwestern Ave, Stillwater, MN 55082
Contact: Andy Pratt, Attorney, apratt@eckberglammers.com
This year marks Eckberg Lammers Law Office’s 70th year of serving the legal needs of clients and municipalities in Minnesota and Wisconsin. True to its founders’ vision, the firm has continued the tradition of community support and the delivery of excellence to municipalities, individuals and businesses.

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Ehlers
3060 Centre Pointe Drive, Roseville, MN 55113
Contact: Brian Reilly, Principal / Senior Municipal Advisor, breilly@ehlers-inc.com
Ehlers helps our clients build strong, vibrant and sustainable communities by delivering independent, fully-integrated guidance across all areas of public finance. Our services include financial management planning, debt issuance and management, economic development and redevelopment, investments and treasury management, and arbitrage consulting. Ehlers is the proud Emerald / Lanyard Sponsor of MCFOA.

Eco/Green Friendly Sponsor
Booth #106
Election Systems & Software
11208 John Galt Blvd, Omaha, NE 68137
Contact: Sheri Menges, Sales Support Specialist, conferences@essvote.com
As a company committed to improving the voting experience throughout North America, Election Systems & Software’s visionary approach to election equipment, software and solutions has helped move voting technology forward for nearly 40 years. We are committed to developing integrated voting solutions that improve the marketplace and are flexible enough to meet multiple jurisdictions’ needs. Our reputation for responding quickly to customer needs has allowed us to become an industry leader that jurisdictions trust.
Booth #504
Ferguson Waterworks www.ferguson.com
1694 91st Avenue NE, Blaine, MN 55449 612-850-4050
Contact: Mike Fries, Municipal Sales, michael.fries@ferguson.com
We provide water and sewer distribution products. Neptune water meter systems, water meter installation and repair services, geosynthetic products, polyethylene pipe, safety equipment and apparel, and irrigation systems.

Booth #509
Finnegan Playground Adventures www.fpacompany.com
Burnsville MN, 55306 952-457-2950
Contact: Matt Finnegan, owner, matt@fpacompany.com
Finnegan Playground Adventures is a family owned company. We take great pride in delivering recreational products - benches, picnic tables, playground surface and athletic equipment with the highest value to our customers. Our local service and turnkey solutions serve only Minnesota cities, schools and playground projects.

Booth #505
Government Payment Service, Inc. www.govpaynet.com
Lakeville, MN 952-261-4235
Contact: Kristin Boisjolie, Senior Account Executive, kboisjolie@govpaynet.com
As a category leader & solution processor of credit, debit, and prepaid debit card payments to government agencies, we facilitate quick and convenient payments when it matters. GovPayNet gives cardholders multiple payments options on-site, online, mobile, or landline 24/7. GovPayNet has over 20 years of service, our reputation speaks for itself, bolstered by our commitment to providing superior and innovative payment solutions. We have anti-card fraud measures, state-of-the-art security, a history of support for government agencies, and an A+ Better Business Bureau rating. To find out more about GovPayNet’s solutions stop by our booth or call 888-561-7888 or email us at info@govpaynet.com.

Booth #703
GovOffice Web Solutions www.govoffice.com
2112 Broadway Street NE Suite 250 Minneapolis, MN 55413 612-617-5709
Contact: Mike Chaloupka, Director of Sales, mike@govoffice.com
GovOffice is a national leader of cost-effective, state-of-the-art websites for local governments. With its cloud-based, mobile-friendly platform, GovOffice offers proven, easy-to-use Web technology tools to enable a more efficient and responsive government. Services include graphic design, navigation architecture and content migration, electronic communications, ePayment, Video on Demand and streaming, social media launch, and recreation management. Unlimited, live training and technical support are included in all service packages.
Booth #501
Hakanson Anderson
3601 Thurston Avenue, Anoka, MN 55330
Contact: Craig J Jochum, P.E., President, craigj@haa-inc.com
Hakanson Anderson is a client-centered practice that provides services in the areas of municipal engineering, civil engineering, and land surveying. Founded in 1975 to provide professional consulting services with personalized client attention, timely responses, and most importantly, cost-effective solutions. Many of our clients have been with us for over 20 years. We have a proven history in municipal engineering. Our firm size has remained steady, attracting and maintaining a multi-disciplinary and talented staff, which is available and committed to the unique requirements of each client.

Booth #302
Hiller Commercial Floors
2909 South Broadway, Rochester, MN 55904
Contact: Dave Bahr, Vice President, dbahr@hillercarpet.com
Hiller Commercial Floors furnishes and installs commercial floor covering through Minnesota, Wisconsin and North/South Dakota. Our primary focus is on government facilities including State Owned buildings, Schools K-12 and Higher Ed as well as county and city government buildings. We market using The Minnesota State Floorcovering Contract 120202 C-432 (5) and the Service Co-op CPC contract for Floorcovering 17.5. These contracts allow buyers to write purchase orders directly off quotes and satisfy all public bidding requirements. The average discount on the contract is 18%. More information is on our website www.hillercarpet.com/commercial.

Conference Bag Sponsor
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111 W 33rd St., 16th Floor, New York, NY 10120
Contact: Michelle Cooper, eGovernance Advisor, mjcooper@diligent.com
Governance that benefits the community. Diligent’s solution for state and local government. As part of the Diligent family of governance solutions, iCompass is the agenda management solution that provides customers with best-in-class security, top-rated customer support and constant innovation designed exclusively for the needs of state and local government. We streamline the governance process to help you better serve your community.

Booth #700
Inclusion Solutions
2000 Greenleaf Street, Suite 3, Evanston, IL 60202
Contact: Hollister Bundy, President, hbundy@inclusionsolutions.com
Inclusion Solutions provides universally designed solutions for elections. Products include the nationally-acclaimed Franklin 4-station voting booth, ExpressVote screens, and the MXB booth – which works with paper ballots and all next-generation systems. Other solutions include the pop up totem display system, signage, our new MVP language translation program and a wide range of accessibility products.
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Kennedy & Graven, Chartered  www.kennedy-graven.com
200 S 6th Street, Suite 470, Minneapolis, MN 55402  612-337-3900
Contact: Neil Simmons, Administrator, nsimmons@kennedy-graven.com
Kennedy & Graven, Chartered focuses on the practice of local government law as both general and special counsel. We represent cities as appointed city attorney as well as represent many special purpose units such as EDAs and HRAs. Our special counsel services include construction law, employment law, litigation and other areas unique to cities. Our public finance services include municipal bonds and tax increment financing.

Booth #402
KLM Engineering, Inc.  www.klmengineering.com
1976 Wooddale Drive, Suite 4 Woodbury, MN 55125  651-773-5111
Contact: Shawn Mulhern, President-CEO, smulhern@klmengineering.com
KLM Engineering is a water tank structural engineering and inspection consulting firm. We provide services from the top of your tank to the bottom with engineering, telecom, reconditioning, new tank construction, inspections, service agreements, and emergency services. We also have numerous tank products to best suit our clients' needs like mixing systems, lighting, safety devices and more.

Booth #503
League of Minnesota Cities  www.lmc.org
145 University Avenue W, St. Paul, MN 55103  651-281-1200
Contact: Amber Eisenschenk, Research Manager, aeisenschenk@lmc.org
The League of Minnesota Cities is a membership organization dedicated to promoting excellence in local government. The League serves its more than 800 member cities through advocacy, education and training, policy development, risk management, and other services. We envision a future for Minnesota and the League where: all cities are thriving, taking advantage of new opportunities, and successfully meeting ongoing challenges, and the League continues to provide premier service to its members.

Booth #507
LeVander, Gillen & Miller, PA  www.levander.com
633 South Concord St., Suite 400, South St. Paul, MN 55075  651-451-1831
Contact: Bridget Nason, Partner, bnason@levander.com
For 90 years, LeVander, Gillen & Miller, PA has provided personal service, sound advice, and experienced counsel to our municipal clients. We represent cities of all sizes, serving as trusted counselors and skilled advocates for cities across the twin cities metro area and in greater Minnesota. Contact us to find out how we can help serve your community.
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Booth #103-104
MCCI
958-A Commonwealth Lane, Tallahassee, FL 32303
Contact: Evan Gold, Account Executive, EGold@Mccinnovations.com
Misty Bull, Account Executive, MBull@mccinnovations.com
MCCI provides innovative solutions that transform paper-based processes into smart practices. MCCI works with organizations on records and document management, scanning and business workflow. As the #1 Laserfiche reseller, we are passionate about helping organizations run their office more efficiently – saving time, money and resources. JustFOIA created and provided by MCCI, is an affordable, easy to use, cloud-based, hosted solution that was created specifically to help your organization manage and track public records requests.

Booth #708
Metering & Technology Solutions
12016 Riverwood Drive, Burnsville, MN 55337
Contact: Steve Mereness, President, stevem@metertechsolutions.com
Metering & Technology Solutions is a leading provider of Water meters, electric meters and AMR/AMI systems in the upper Midwest. We are the authorized Badger Meter distributor. We sell a full line of solid state, positive displacement, turbine, compound and electromagnetic meters. We sell state of the art meter reading systems including Badger's ORION LTE-M Cellular reading system. We are also the authorized Itron distributor. We sell Itron reading systems for water, gas and electric meters. We are a stocking distributor of Vision solid state electric meters.

Booth #709
Midwest Playscapes Inc.
8632 Eagle Creek Circle, Savage, MN 55378
Contact: Malli Harms, Office Manager, playscapes@@earthlink.net
Commercial Playground and Recreational Equipment Sales. Free Consulting and Design services for your playground needs. We also provide Safety Surfacing (Engineered Wood Fiber, Rubber Mulch, Rubber Tiles and Poured in Place), Shelters, Site Amenities, Basketball and other Sporting Equipment. We provide our own in house Company Installation.

Booth #704
Minnesota Board of Firefighter Training and Education
445 Minnesota St, Suite 145, St. Paul, MN 55101
Contact: Steve Flaherty, Executive Director, steve.flaherty@state.mn.us
The MBFTE provides training reimbursement funds to all 775 fire departments in Minnesota through legislatively appropriated money from the Fire Safety Account. Money in the Fire Safety Account is derived from a .05% surcharge on residential and commercial insurance policies. The MBFTE is also the licensing agency for firefighters in the state of Minnesota.

March 7, 2019
Booth #707
Minnesota Department of Revenue – Cigarette & Tobacco Licensing
600 Robert Street North, St. Paul, MN 55146
Contact: Steve Johnson, Compliance Lead, steve.johnson@state.mn.us
The Minnesota Department of Revenue manages the state’s revenue system and administers state tax law. We work together to fund Minnesota’s future by managing over 30 different taxes and collecting over $20.5 billion annually. The money funds education, local government aid, property tax relief, social service programs, highways, economic development incentives and grants for businesses, as well as other state programs and operations. One of the functions of the Cigarette and Tobacco Unit is to conduct compliance checks on retailers licensed in the State of Minnesota. We also work with city and county agencies with tobacco license questions.

Booth #307
Minnesota Department of Transportation, Office of Aeronautics
222 Plato Blvd E, MS 410, St Paul, MN 55107-1618
Contact: Ryan Gaug, Planning & Finance Director - Transportation, ryan.gaug@state.mn.us
Our mission is to ensure that Minnesotans reap the benefits of aviation. We do this by:
• Collecting aviation taxes and safeguarding the long-term viability of the state airports fund.
• Planning and promoting a coordinated, cost-effective statewide system of airports.
• Distributing state airport and federal funds to ensure a robust, well-balanced aviation system.
• Offering technical resources and expertise to communities to preserve the utility of airports.
• Fostering aeronautics through information, education, and outreach to pilots and the public.

Booth #600
Minnesota Healthcare Consortium
5525 Emerald Avenue, Mountain Iron, MN 55768
Contact: Sharon Haavisto, Coordinator, Marketing and Administration, shavaisto@nescmn.net
You are invited to join more than 500 of Minnesota’s school districts, cities, and counties to provide affordable, high-quality health insurance for your employees. Seven Minnesota Service Cooperatives joined together to create the Minnesota Healthcare Consortium (MHC). Together, MHC provides the cost savings of being self-insured with the financial security that comes with true statewide pooling. MHC’s group health insurance pool spreads risk and reduces costs while providing employees the freedom to select the doctor or health plan of their choice. Employees are the decision makers when selecting any doctor, clinic, or hospital for their care. This freedom of choice provides greater satisfaction about healthcare which leads to perceived and actual improvements in well-being. And it works! The average annual increase in members' premiums for the last 5 years has been less than 3%.
Booth #706
Minnesota Municipal Beverage Association
P.O. Box 32966, Minneapolis, MN 55432
Contact: Paul Kaspszak, Executive Director, kaspzak@visi.com
Minnesota Municipal Beverage Association is a trade association that assists cities with municipal liquor to improve their operations.

Booth #203
Minnesota Rural Water Association
217 12th Avenue SE, Elbow Lake, MN 56531
Contact: Lori Blair, Executive Director, lori.blair@mrwa.com
MRWA is a non-profit organization that provides training and technical assistance to small water and wastewater systems in Minnesota. MRWA also provides alternate funding sources for water, wastewater and street improvements. USDA Rural Development has financing for infrastructure and economic development projects in rural areas ranging from new hospitals, town halls and businesses to renewable energy, housing and water and sewer systems.

Booth #508
Modus Elections Manager
5881 Pagenkopf Road, Minneapolis, MN 55359
Contact: David P Allen, Vice President Business Development, david.allen@moduselections.com
Election process management software to help local officials and their teams save time coordinating/communicating with election workers, on-line worker training, polling places, tracking equipment, and all the moving parts you already manage to make sure an election runs smoothly. Our solution was designed by election officials just like you!

Gold Sponsor
Booth #506
Moore Engineering, Inc.
925 10th Avenue East, West Fargo, ND 58078
Contact: Ashley Wasvick, Marketing Specialist, AWasvick@mooreengineeringinc.com
Moore Engineering, Inc. is a consulting engineering and land surveying firm owned entirely by its employees. We serve over 130 municipalities across two states from offices in Fergus Falls and St. Cloud, MN as well as West Fargo, Bismarck and Minot, North Dakota. Since 1960, Moore has known engineering is about more than concrete, roads, wells, pumps and ditches. It is about the impact those things have on the people making a life here – our neighbors, our friends, our partners in success.
Booth #701
MSA Professional Services, Inc.  www.msa-ps.com
60 Plato Blvd East, Suite 140, St. Paul, MN 55107  612-548-3132
Contact: Kate Eiynck, Client Service Manager, keiynck@msa-ps.com
MSA is an employee-owned team of engineers, architects, planners, funding experts, surveyors, GIS experts and environmental scientists. Partnering with us means receiving more than just an end product. It means a commitment to building an honest, open relationship that goes beyond the project, providing a trusted source of expertise and support for immediate challenges and long-term goals. Our team has broad-spectrum expertise as well as niche market insights that are uniquely applicable to projects big or small, traditional or specialized.

Silver Sponsor
Booth #205
Municode/Municipal Code  www.municode.com
P.O. Box 2235, Tallahassee, FL 32316    800-262-2633
Contact: James Bonneville, Regional Representative, info@municode.com
Municode’s mission is to connect you to your citizens. To do so, we work with our 4100 municipal clients across the country to create products and solutions that promote transparency, efficiency and that enable you to more effectively serve your staff and citizens. Whether it’s through legal codification process, our robust suite of online legislative search tools, custom website design, or our online payment portal, our goal is to help you more effectively engage with the citizens in your community.

Booth #407
National Insurance Services  www.nisbenefits.com
14852 Scenic Heights Road, Suite 210, Eden Prairie, MN 55344  800-627-3660 Ext 1366
Contact: Steve Smith, Employee Benefits Consultant, ssmith@nisbenefits.com
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201 Prairie Heights Drive, Verona, WI 53593  888-686-4624
Contact: Jen Barnum, Marketing Manager, jbarnum@naviant.com
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150 South Fifth Street, Suite 3300, Minneapolis, MN 55402   612-851-5900
Contact: Tammy Omdal, Jessica Green, George Eilertson, Managing Directors, publicfinance@northlandsecurities.com
Northland Securities provides financial advisory, bond underwriting, and investment services to local governments, acting as the municipal advisor or underwriter for over 5,000 bond issues for Midwest communities since 2002. Northland provides consulting services for capital improvement plans, tax increment financing, financial planning, rate analysis, tax impact analysis, utility rate studies, and service studies.

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Contact: Ivan Franklin, Vice President / General Manager, ifranklin@opg-3.com
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2901 International Lane, Suite 100, Madison, WI 53704   866-917-7368 ext. 5113
Contact: Tim Huhr, Director of Sales & Business Development, tduhr@paymentservicenetwork.com
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209 South 19th Street, Suite 555, Omaha, NE 68102   877-774-4311
Contact: Chris Gutschow, Director of Business Development, cgutschow@peopleservice.com
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50 South Sixth Street, Suite 2250, Minneapolis, MN 55402  
612-338-3535
Contact: Heather Casperson, Senior Managing Consultant, caspersonh@pfm.com

FM Financial Advisors LLC (PFM) is a provider of high-quality independent financial advisory services to Minnesota cities, counties and all other types of state and local governments. PFM’s Minneapolis office has decades of experience in assisting with all types of debt issuance, capital planning, revenue forecasting, debt modeling, arbitrage compliance and rebate, asset management, and escrow structuring. Our team of experienced professionals is committed to helping our clients make the best decisions in today’s challenging economic climate.

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www.pmanetwork.com
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763-497-1490 Ext, 1310
Contact: Corey Boyer, Municipal Advisor, cboyer@pmanetwork.com

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Pro-Tec Design  
www.pro-tecdesign.com
5929 Baker Road Suite 400, Minnetonka, MN 55345  
763-553-1477
Contact: Colin DePree, Director of Sales & Employee Owner, cdeoree@pro-tecdesign.com

Pro-Tec Design is a purpose driven Twin Cities security integrator, providing consulting, design and installation of Video Surveillance, Card Access Control, Intercom and Intrusion systems. We protect an organization’s people, data and assets - keeping business continuity, security procedures and policies on track during a myriad of unforeseen events. Through its certified partner network of Avigilon, Axis, Bosch, Feenics, Honeywell, Lenell and Milestone, PTD specializes in the healthcare, manufacturing, education, city and local government industries. The company is 100% employee-owned through an ESOP. As members of ASIS International, ESA, IAHSS, NSCA, PSA Security Network & Security Net Partners, PTD is focused on Making Our World Safer.
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Schlenner Wenner & Co.  
630 Roosevelt Rd, Suite 201, St. Cloud, MN 56302  
Contact: Ryan Schmidt, Manager, rschmidt@swcocpas.com
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720 4th Avenue S., Webster Hall, #313, St. Cloud, MN 56301  
Contact: Dr. Steven Wagner, Professor and Director, swagner@stcloudstate.edu
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3717 23rd Street S, St. Cloud, MN 56301  320-251-4553
Contact: Heidi Peper, Senior Funding Leader, Heid1.Peper@stantec.com
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Contact: Cory Olson, Estimator, colson@swedebro.com
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Tyler Technologies  www.tylertech.com
1 Tyler Drive, Yarmouth ME 04096  248-269-1000 Ext 798210
Contact: Cody Gunstenson, Account Executive, Cody.Sunstenson@tylertech.com
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3350 38th Avenue S, Fargo, ND 58104  701-280-8554
Contact: Erin Stegman, Marketing Specialist, erin.stegman@ulteig.com
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USDA Rural Development
Booth #605
375 Jackson Street, Suite 410, St Paul, MN 55101
651-602-7786
Contact: Nikki Gillespie, Public Affairs Specialist, nicole.gillespie@mn.usda.gov
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Widseth Smith Nolting
Booth #510
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320-762-8149
Contact: George Jordan, Business Development, George.jordan@wsn.us
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WSB Engineering
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701 Xenia Avenue S, Suite 300, Minneapolis, MN 55416
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Contact: Kristen Sach, Event Planner, ksach@wsbeng.com
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