## HERBERGER BUSINESS SCHOOL
### Real Estate Major

**Sample Class Schedule**

This sample schedule is a guide showing the approximate order of courses to be taken (including prerequisites) to complete the Real Estate major. It does not provide all information needed to complete the major such as lists of major electives and other university graduation requirements.

*Updated: July 17, 2014*

### First Year (Freshman)

#### Fall Semester

1. **ENGL 191**: English Composition (prereq: note 1) (Goal 1)  
   - 4 cr.
2. **MATH 196**: Finite Math (prereq: note 2) (Goal 4)  
   - 3 cr.
3. **Racial Issues Course** (Goal 7)  
   - 3 cr.
4. **Goal 6 Diversity**  
   - 3 cr.
5. **HBS 111**: Orientation to the Business School  
   - 1 cr.

**TOTAL**: 14 cr.

#### Spring Semester

1. **CMST 192**: Communication Studies (Goal 1)  
   - 3 cr.
2. **Goal 2**  
   - 3 cr.
3. **Goal 3 Lab**  
   - 3 cr.
4. **CSCI/CNA 169**: Computers in Society  
   - 3 cr.
5. **CMTY 200**: Cities, Suburbs, & Small Towns (Goal 5)  
   - 3 cr.

**TOTAL**: 15 cr.

### Notes:

- **Note 1**: English Placement test (Accuplacer or ACT English/Reading subtest) required. ENGL 190 or ENGL 198 may substitute for ENGL 191.
- **Note 2**: MATH 070 and/or MATH 072 may be needed prior to taking MATH 196. If so, MATH 196 would need to be moved to a later semester.
- **Note 3**: 2.40 cumulative GPA and 12 earned credits.
- **Note 4**: Eligible to apply to major if student has a 2.65 cumulative GPA, has completed 45 credits, and has fulfilled the pre-business courses as required.
- **Note 5**: A list of Business Core Communication courses can be obtained in the Pre-Business Advising Office (CH 229). MKTG 333 is the preferred communication course for all business majors.
### Third Year (Junior)

**NOTE:** All 300-400 level business courses and PHIL 484 have a prerequisite of admission to business major and 45 earned credits.

<table>
<thead>
<tr>
<th>Fall Semester</th>
<th>Spring Semester</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. MGMT 301: Intro to Professional Management</td>
<td>1. FIRE 371: Managerial Finance (prereq: ACCT 292)</td>
</tr>
<tr>
<td>2. MKTG 320: Intro to Marketing</td>
<td>2. Real Estate Major Elective (note 7)</td>
</tr>
<tr>
<td>4. MGMT 383: Operations Management (prereq: IS 242)</td>
<td>4. Real Estate Major Elective (note 7)</td>
</tr>
<tr>
<td>5. FIRE 378: Real Estate Principles (note 6)</td>
<td>5. University Elective</td>
</tr>
<tr>
<td><strong>TOTAL</strong> 15 cr.</td>
<td><strong>TOTAL</strong> 14 cr.</td>
</tr>
</tbody>
</table>

### Fourth Year (Senior)

**NOTE:** All 300-400 level business courses and PHIL 484 have a prerequisite of admission to business major and 45 earned credits

<table>
<thead>
<tr>
<th>Fall Semester</th>
<th>Spring Semester</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. PHIL 484: Global Business Ethics (Goal 8 &amp; 9)</td>
<td>1. FIRE 375: Risk Management and Insurance</td>
</tr>
<tr>
<td>2. FIRE 386: RE Property MGMT (prereq: FIRE 378, note 8)</td>
<td>2. ECON 465: Urban &amp; Regional Econ (prereq: ECON 205,206)</td>
</tr>
<tr>
<td>3. FIRE 483: Real Estate FIN &amp; Inv. (prereq: FIRE 378, note 8)</td>
<td>3. University Elective</td>
</tr>
<tr>
<td>4. BLAW 434: Real Estate Law (prereq: FIRE 378)</td>
<td>4. Real Estate Major Elective (note 7)</td>
</tr>
<tr>
<td>5. University Elective</td>
<td>5. MGMT 497: Strategic Management (prereq: note 9)</td>
</tr>
<tr>
<td><strong>TOTAL</strong> 15 cr.</td>
<td><strong>TOTAL</strong> 15 cr.</td>
</tr>
</tbody>
</table>

**Notes:**

Note 6: Take FIRE 378 during this semester if admitted to RE major

Note 7: Students must choose three major electives from a specified Real Estate emphasis.

Note 8: Prerequisite is FIRE 378, or student may receive permission from the department.

Note 9: All other business core courses should be taken prior to MGMT 497. MGMT 497 taken in last semester prior to graduation.