

The Herberger College of Business presents its:

EMERGING TOPICS SERIES

G. HENK TOUW, PRESIDENT, STAKEHOLDERS SATISFACTION LLC



**Global Perspectives: The Nuances
of Leading in Multiple Countries**

**March 4, 2009 • 4 - 5 p.m.
Little Theater, Atwood Memorial Center**

Cookies and punch reception to follow

EXPERIENCE:

- Stakeholder Satisfaction LLC: President (2007 - Present)
- Donaldson Company Inc: Senior Vice President Asia Pacific (2005 - 2007); Vice President and General Manager Europe, Middle East and Africa (1999 - 2005); Managing Director Donaldson Europe (1986—1999)
- Snyder General Co: Vice President and General Manager - International Group (1984 - 1986)

ACCOMPLISHMENTS:

- Directed the growth of a business from approximately \$40 million in sales to approximately \$500 million in sales.
- Restructured business operations in the USA, Europe, Asia Pacific and Africa ensuring solid growth and significant returns on investment.
- Researched, proposed, negotiated acquisitions and then integrated them into a corporate structure in Belgium, Italy, United Kingdom, Germany, South Africa, Mexico, Singapore.
- Established a profitable International Division resulting in the receipt of the USA Presidential Award for Excellence in Exporting

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