

## Career Information for Insurance

A College of Business Major

### General Overview Information

Insurance programs prepare people to provide insurance services to people and businesses. Students learn about many types of insurance and pension plans. They also learn how to reduce risks and adjust for losses. Insurance and risk management offers a full array of courses and provides an opportunity for specialization areas.

### Do You Have These Characteristics?

Enthusiasm · Discipline · Willing to Solve Problems · Effective Communication Skills  
Ability to Inspire Customer Confidence · Good Interpersonal Skills · Detail Oriented

### Salary Information Can Be Found At:

[www.bls.gov/bls/blswage.htm](http://www.bls.gov/bls/blswage.htm)

[www.iseek.org](http://www.iseek.org)

[www.stcloudstate.edu/careerservices](http://www.stcloudstate.edu/careerservices)

### What Can You Do?

- Risk Management
- Risk Management Consulting
- Property & Liability Insurance Sales
- Life & Health Insurance Sales
- Insurance Company Operations & Management
- Social Insurance
- Insurance Regulation
- Insurance Support Services
- Underwriter
- Claims Adjusters, Investigators, & Collectors
- Financial Planning Services

### Where Can You Work?

- Insurance Agencies
- Insurance Carriers
- Private Businesses
- Hospitals
- Federal, State & Local Government
- Banks
- Financial Institutions
- Law Offices
- Real Estate Agencies
- Security & Commodity Brokerage
- ....and MORE!!

### Resources

- SCSU Insurance – <http://bulletin.stcloudstate.edu/ugb/programs/fire.asp>
  - Occupational Outlook Handbook – <http://stats.bls.gov/oco/ocos026.htm>;  
<http://stats.bls.gov/oco/ocos118.htm>; <http://stats.bls.gov/oco/ocos125.htm>;  
<http://stats.bls.gov/oco/ocos041.htm>
  - Insurance Institute of America – [www.aicpcu.org](http://www.aicpcu.org)
  - *Career Opportunities in Banking, Finance, and Insurance*
  - *Careers in Finance*
  - *Handbook of Business & Management Careers*
  - *Minnesota Business Directory*
  - *National Trade and Professional Associations*
  - *Opportunities in Insurance Careers*
  - *Opportunities in Retailing Careers*
  - *Sales Careers: The Ultimate Guide to Getting a High-Paying Sales Job*
  - *Top Careers for Business Graduates*
- (Books are available at SCSU Career Services Center)